New Pathways for Youth













Annual Impact Report

23







# ANNUAL IMPACT REPORT

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New Pathways

for Youth

Sir'Pierre, mentee & Michael, mentor





# Creating New Pathways *Together*

A Message From the CEO

Dear Supporters of NPFY,

Every day, we are inspired by the young people we serve here at New Pathways for Youth. They all face daunting challenges, and with the support of our program and their mentors, they move ahead with their hearts full of dreams and their minds rich with possibilities.

In 2023, our team imagined new and exciting ways to advance our mission and to expand our footprint in the Valley. We gave our teen program its own identity and look—bringing Level Up to life with all the energy, positivity, and relevance that our youth deserve. Emblazoned on everything from t-shirts to tumblers to bold signage, our constituents now have a clear vision of what our program provides.

As we strive to bring our unique tailored curriculum to more communities, we created a school-based program—Level Up Academy—to deliver our distinctions in the classroom. We know that the skills and mindsets developed by our program—critical thinking, problem solving, goal setting, time management, and taking responsibility—can benefit all teens academically and personally.

We have been able to accomplish these goals—and so many more—this past year because of the support and trust of donors and friends like you. Your investment in our youth has allowed us to continue to grow our program, strengthen our team, and enhance our services. We are so grateful for your continued commitment to our mission. Thank you for allowing us to dream big and to deliver amazing outcomes for those we serve.

Sincerely,

Karen D. Johnson, Ph.D.

President & CEO

# Stories of Impact

# Cherry & Angelina

Since they were matched in 2015, Cherry and Angelina have formed an inspiring bond as mentor and mentee. They have grown together, and have learned valuable lessons from each other that have shaped their lives in profound ways.

By the time they graduated from the Level Up program, both Cherry and Angelina had transformed into stronger, more confident women. Angelina has spent years discovering the importance of self-love and has built a life for herself that is filled with stability and contentment. She radiates positivity and strength wherever she goes.



Cherry, mentor & Angelina, mentee

By the same token, Cherry has embraced the power of consistency and dedication. To further her impact, she has taken on a new role at NPFY as a facilitator. Her knowledge and experience guide more youth in learning new skills, setting goals, and achieving their dreams.



# Champion of Youth, Wendell Cook

When we think of champions at New Pathways for Youth, the name Wendell Cook immediately comes to mind. As a dedicated mentor to two young men, Mark and Chris, Wendell has witnessed firsthand the transformative power of mentorship. His commitment helped both of his mentees achieve their goals. Today, Mark and Chris are leading succesful careers with families of their own, and Wendell continues to keep in connection with both of them.

Shortly after becoming a mentor to Mark, Wendell was elected Chair of the Board, and stepped up during critical moments to ensure the continuation of NPFY. Wendell is not just an extraordinary mentor but also a volunteer, leader, donor, and an unwavering champion for New Pathways for Youth.

This year, we had the privilege of honoring Wendell with the inaugural **Champion of Youth Award** at our annual Champions of Transformation event, where his two mentees presented him with the award on stage.

# Our Year by the Numbers



15,456 **Hours Mentoring** 



209 Year-Long Goal Planning Sessions



2,051 Hours of **Mentor Support** 

# 7rom Poverty to Prosperity

# New Pathway's programming paves the way

# Level Up

In 2023, we launched Level Up, the new name for our signature teen program. Level Up is an engaging brand that inspires teens to get involved and reach their goals. Carefully crafted with input from NPFY teens, it has been enthusiastically embraced by youth, mentors, and the entire NPFY community.



# Level Up Academy

This year, we brought our curriculum into high school classrooms through Level Up Academy (LUA). This 10-week course is designed to help students develop the skills and mindsets they need to succeed in high school and beyond.

Academy students are supported by volunteer mentors who guide them through exercises and discussions. After completing the course, students will have a growth mindset and a greater ability to think critically and solve problems creatively.

# Level Up Scholarship

At New Pathways for Youth, we recognize the financial barriers preventing students from attending post-secondary education. That's why we launched the Level Up Scholarship. The Level Up Scholarship fund fuels academic opportunities, enabling youth to decide their own path with confidence. In August of this year, it was our honor and privilege to present the Level Up Scholarship to eight deserving youth. We can't wait to see the incredible impact these young people will make on the world.





You're always going to have someone, no matter what. You have the team from Level Up, you have your mentor. If you think you're alone, you're not alone.

Denise, mentee

# Young Adult Programming

Upon turning 18 or graduating from high school, youth are welcomed into our Young Adult Program. We offer continued support to our young adults until they reach 21, equipping them with essential life skills. From filing taxes and choosing the right career path to creating a budget, we provide comprehensive support, skills development, and resources.

We also offer a virtual option for those away at college and those who need flexibility as they begin building their careers. By setting long-term goals and providing the necessary tools, we ensure our young adults have everything they need to achieve success.

# College & Career Readiness

Before youth graduate high school, we offer college tours, internships, and college and career readiness sessions designed to prepare them to enter college or the workforce. Considering that 75% of our youth are first generation graduates, we recognize that this is the first time

those youth and their caregivers are navigating the road to post-secondary education. Our college and career readiness program fills that gap and guides them as they prepare for that journey.

# Caregivers' Circle

Caregivers' Circle is a one-of-a-kind support group for caregivers across the Valley. All caregivers are encouraged to join the program, regardless of whether or not they have a youth enrolled in Level Up. Caregivers' Circle provides skills,

resources, and community to guardians seeking support in their parental role. Our caregiver support specialists are bilingual, making Caregivers' Circle accessible to Spanish and English speaking families.



**Z1** / Caregiver Check-Ins



737
Youth Served in 2023



322
Active Youth in Level Up

# Our Vision for the Future

# **Big Plans for Level Up Academy**

In 2023, New Pathways for Youth launched Level Up Academy in order to bring our transformational Level Up curriculum to youth directly into their schools. Level Up Academy allows us to serve more youth and make a bigger impact on the community.

Over 10 weeks, Level Up Academy participants are introduced to several powerful Level Up distinctions, such as "Being Comfortable Being Uncomfortable" and "Thoughts Give Rise to Action," and they are challenged to practice short-term goal setting. Through the practice of goal setting, some Academy Youth got better test scores and did better turning in homework. Others improved relationships or met other goals as simple as cleaning their rooms.

Level Up Academy is facilitated by trained staff and supported by volunteer mentors, who lead small group discussions so that students can dive deeper into the topics and explore how they can apply what they learn in the Academy to their daily lives.

This mentoring arrangement has been a great alternative and has opened the door for volunteers who don't necessarily have the time or capacity to mentor for a year or more in Level Up. As a result, we have re-engaged with adults across the Valley, and several of them have heeded the call.

To begin, we piloted the program with Camelback High School and enrolled 18 students.

The following semester, we doubled our impact by partnering with Robert L Duffy's Career Success School.

The results after just one year have been terrific. Already, three Academy students have joined our signature program, Level Up, to continue their journeys of personal growth. In exit surveys, Academy students reported feeling more confident and prepared to pursue their goals. From post-secondary education to building relationships, Academy students walk away with the knowledge and skills to move them closer to the futures they want and deserve.

In the coming years, New Pathways plans to grow Level Up Academy to serve more youth. In partnership with public and charter schools and other youth-serving institutions in the Greater Phoenix metro area,

# Level Up Scholarship Class of 2023 Recipients

Q: How did Level Up and your mentor support you in your journey to earning your high school diploma?



While my family is the biggest reason to continue making great financial decisions, my mentor and New Pathways were the people who allowed me to start. When I got to New Pathways, I was matched with my mentor, and he is the 'hero' I aspire to be.
Cyrus As New Pathways for Youth continues to expand its footprint in the communities we serve, we intend to deepen our impact by providing our distinctive curriculum in classroom settings and by supporting the postsecondary dreams of our high school graduates.

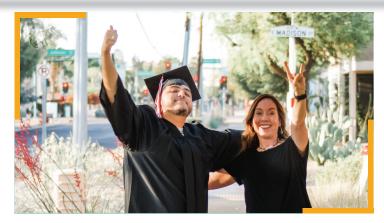
our growth plan will enable us to impact hundreds of teens across the Valley.

Coming here the last couple of weeks has shown me that I can talk to people and open up.

Rachelly, LUA student







Having a community like New Pathways is the biggest blessing in my life by far. Their support, not just in my personal life, but within my education, is something I will forever be grateful for.

Eduardo



The skills taught at Power Ups and the strong support system provided at NPFY have allowed me to think bigger and strive for more than I would have ever thought possible.

Nayeli





# Financials

# **Total Revenue**

**Individuals:** \$957,288

Foundations: \$906,550

**Corporate:** \$818,912

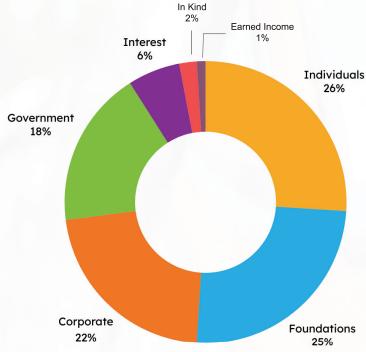
**Government:** \$647,485

Interest: \$209,094

In Kind: \$85,469

Earned Income: \$25,825

Total: \$3,650,623



# Fundraising 15% Programs 72%

# **Total Expenses**

**Programs:** \$2,410,837

Fundraising: \$484,496

**General & Administrative:** \$435,074

Total: \$3,330,408

# **NPFY**

# Leadership Team



Karen D. Johnson, Ph.D. President & CEO



**Mark Teetor** Senior Vice President of Finance and Operations



Briana Clark
Vice President of
Program and Impact



Mark Garcia
Director of Curriculum
and Training



John Patris-Browne
Vice President of
Philanthropy and Strategy



Farrah Fiegener
Director of Marketing
and Mentor Recruitment

# Mission & Purpose

At New Pathways for Youth, we are building a future where every young person can live their life with joy and purpose, confident in their ability to decide their own path. To make it happen, we're transforming the lives of youth by providing the support, stability, and skills they need to flourish in the community and in their families.



# **NPFY**

# **Board of Directors**



Chair

John Williams

Senior Vice President,
Ricondo & Associates, inc.



Vice Chair **Joshua Shade** Senior Vice President, U.S. Bank



Treasurer **Adaliz Gimenez** *Vice President, Bell Bank* 



Secretary
Cathy Teetor
Managing Director,
CBRE



Hector Arevalo Attorney Advisor, Dept. of Justice - Exec. Office for Immigration



Bill Blake Partner, Lee & Associates



Kelly Geary Executive Advisor, International Sports Science Association



Mindy Gordon Community Volunteer



Julie Johnson Executive Vice President, Arizona, Colliers



Robin White Community Volunteer



Chris Yakscoe Director, Netsmart



Allen Plunkett Founder and CEO, Phoenix Staff



Nicholas Velasquez Senior Manager, Cox Communications



Richard Chazal

Director,

Opus Group



Jay Twitchell Programs Manager, Arizona Public Service

# Create Change for

# Generations to Come



# 1. Wills and Bequests

By leaving New Pathways for Youth in your will, you're creating long-lasting change for generations to come. Determine the amount or percentage of your estate you wish to leave, and consult an estate attorney to ensure your wishes are properly documented. Update your will or create a codicil to include NPFY as the beneficiary, and communicate your intentions to your loved ones so they are aware of your wishes. By leaving a bequest, you can leave a lasting legacy and make a meaningful impact.

### 2. Gifts of Stocks and Bonds

Donating appreciated securities, including stocks or bonds, is an easy and tax-effective way for you to make a gift to our organization.

### 3. Gifts of Real Estate

Donate a gift of appreciated real estate, such as a home, vacation property, undeveloped land, farmland, ranch or commercial property.

### 4. Gifts of Retirement Assets

Donate part or all of your unused retirement assets from your IRA, 401(k), 403(b), pension or other tax-deferred plan.

### 5. Gifts of Insurance

If you own a life insurance policy that has served its initial intention, you may want to donate it as a gift (for instance, if you bought a policy to ensure the support of your young children who are now self-sufficient adults).

### 6. Gifts of Business Interests

As an entrepreneur, you hold the potential to not only grow your business and accumulate wealth for your loved ones but also to achieve your charitable aspirations through strategic planning. By gifting your corporate stocks or assets, you can avail yourself of tax advantages, generate income, and contribute to the advancement of our mission.

# 7. Join the Transformations Society

The Transformations Society is an inspired and inspiring group of friends—individuals, businesses, foundations—committed to expanding the impact of New Pathways for Youth. A contribution of \$2,500 or more will qualify you as a Transformations Society member. You can be a part of this incredible group by committing to a monthly investment of \$208.



To learn more and make your gift, please reach out to John Patris-Browne.

JPatris-Browne@npfy.org

602-422-9269

Thank you for your investment in transforming the lives of our youth.

# Transformations Society

Thank you to all of our donors who donated \$2,500 or more to join our Transformations Society.

# **Heroes**

\$100,000+

Arizona Department of Education

Charles E. Benidt Foundation

Ibis Foundation of Arizona

**NBA** Foundation

Nina Mason Pulliam Charitable Trust

State of Arizona

The Diane and Bruce Halle Foundation

**USAA** Foundation

Virginia G Piper Charitable Trust

# **Champions**

\$50,000 - 99,000

**Arizona Community Foundation** 

Arizona Trout Camp

**CBR Management Services** 

Charles and Jana Sample

Cox Communications

Deloitte

**DPR** Foundation

Edward and Emily Lesser

**Executive Council Charities** 

Gila River Indian Community

**Opus Foundation** 

Valley of the Sun United Way

# **Role Models**

\$10,000 - \$49,999

Alice Jo and Walter Saubert

American Family Insurance

Andrew and Laurie Skipper

Andrew and Lori Norris

**APS** 

Arizona Coyotes Foundation

AssetMark

Azteca Bridal

Bank of America Charitable Foundation, Inc.

Bank of the West

Bell Bank

Bill and Barb Blake

Boeing

David and Carolyn Johnston

David and Sharon Schwartz

### **Role Models**

\$10,000 - \$49,999

**David Donahue** 

Desert Financial Services

**Digital Building Components** 

Discover

Dr. Scholl Foundation

El Dorado Holdings

Freeport-McMoRan Copper & Gold Foundation

Genesis Academy

Haehn Foundation, Inc.

Harry C & Deborah L Elliott Family Foundation

Herbalife Nutrition Foundation

James and Lillian Reed

Jim and Mimi Dew

Joe and Mary Gaudio

John and Kathleen Graham

John Williams and David Rice

Julie Johnson and Jerry Barnier

Karen Johnson

Kroger

Lauren C. Frank

Maricopa County Attorney's Office

**Obrzut Ling Foundation** 

Opportunity4Kids

Patrick and Cathy Norton

**Pharos Foundation** 

**Phoenix Suns Charities** 

QuikTrip Corporation

Saguaros

Season for Sharing

Seattle Foundation

SRP

Sundt Foundation

Suntec Concrete

Support Sky Harbor Coalition

**Tabor Cook** 

The Kellenberger + Tollefson Center for LGBTQ Philanthropy

Thunderbirds Charities

**US Bank** 

Van Tuyl Companies

Vanguard Charitable

Vogel Family Foundation Inc

Walmart Headquarters

Western Alliance Bank

# **Advocates**

\$2,500 - \$9,999

Allen and Angelica Plunkett American Studio Design

Andrew Cohn

Anne Jones

Anuj Mathur

Arizona Commission on the Arts

Arizona Roofing Industry Foundation

AZ Labor Force

Benevity Community Impact Fund

Beth McMullen

Blake and Oil Gas Corporation

Bob and Holly McMenamy

**Bob Webster** 

Bruce and Marjorie Hambro

Calvin and Suzie Gauss

Cardinals Charities

Cassin & Cassin LLP

Cathy and Wayne Teeter

Ceco Concrete Construction

Charro Foundation

Chris Thomas

Creative Business Resources

Danny Swancey

David and Patricia Cornwall

Derek and Angela Wright

Diane and Gary West

Donald and Donna Devine

Fidelity Investment

Fiesta Bowl Charities

George and Jill Garcia

Greg Vogel

**Groundswell Charities** 

Ian Anderson

Jason and Trina Cook

Javelina

Jay and Kelly Twitchell

Jeff Manelis

Jeff Semonovich

Jennifer and Brian Murray

Jewish Community Foundation of Greater Arizona

Joan B Norris

John and Vicki Panhuise

John F Long Foundation

Joshua Shade and James Longton

Julie Frisoni Shumway

Kathryn Bradley

Kelley Bros

Kelly Geary and Andrew Wyant

# **Advocates**

\$2,500 - \$9,999

Kind Hospitality, Inc

**Matson Foundation** 

Matson Navigation Co

McDowell Mountain Music Festival

Meritage Cares Foundation

Michael and Michelle Jesberger

Nancy Swanson

Nicholas and Mary Ann Velasquez

Nicholas Vasquez

Pat and Karen Fletcher

Penta Cares Foundation

Phoenix College

Richard Chazal

Robin and Daniel White

Rocco Mandala

Ron and Robin Hilgart

Sandra and Nathan Hyde

Seldin Real Estate

Shannon Albert

Shea Homes

Snell & Wilmer, LLP

Sunwest Bank Charitable Foundation

Sydney and Melinda Gordon

The National Christian Foundation

The Opus Group

Tom and Linda Cheney

**Toyota Financial Services** 

**True Metal Solutions** 

Walt and Joan Koppenbrink

Washington Federal Foundation

West Valley Mavericks Foundation

William and Linda Langer

William Bendix and Joyce McCune Bendix

Zelenda Foundation















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